



DAVID A. HARTQUIST

PARTNER

WASHINGTON, D.C. | (202) 342-8450

DHARTQUIST@KELLEYDRYE.COM

PRACTICING LAW IN WASHINGTON PROVIDES UNIQUE OPPORTUNITIES TO UTILIZE VARIOUS CHANNELS TO REACH SUCCESSFUL OUTCOMES—SUCH AS LEGISLATION, GOVERNMENT REGULATIONS, PUBLIC RELATIONS/MEDIA, POLITICAL STRATEGIES AND LITIGATION. FREQUENTLY, SEVERAL SUCH CHANNELS ARE EMPLOYED SIMULTANEOUSLY TO ACHIEVE A DESIRED GOAL.

Education

Harvard Law School
J.D., 1966

University of Southern California
B.S., 1963

Bar Admissions

District of Columbia, 1976

California, 1966

Courts

U.S. Supreme Court

U.S. Court of Appeals–Federal Circuit

U.S. Court of International Trade

David “Skip” Hartquist’s practice is focused on international trade law and government relations. Skip is dedicated to providing quality legal advice and strategic guidance to help his clients achieve the results they need in highly competitive business and political environments. Over 40 years of experience with Kelley Drye clients helps Skip guide the way to finding solutions to complex problems.

Skip represents clients before the White House, numerous Executive Branch departments and agencies, regulatory agencies and the U.S. Congress. A sampling of Skip’s clients include Allegheny Technologies Incorporated, Calgon Carbon, Carpenter Technology, the Copper and Brass Fabricators Council, Olin Corporation, the Specialty Steel Industry of North America and the Valve Manufacturers Association. Skip also serves as the managing partner of the firm’s economic consulting subsidiary, Georgetown Economic Services.

Skip’s experience is truly broad and deep. He has been involved in matters where the result determines the fate of industries, thousands of jobs and billions of dollars of investment and ongoing commerce. Skip is valued for his track record of success over the course of his long career. In addition, he is appreciated for ensuring reasonable billing practices and assembling the right team of quality lawyers and other professionals to support client needs.

Skip has represented specialty steel, copper and brass, tissue paper, oil and gas, electronics, chemicals, tableware, apparel and other industries in international trade litigation and negotiations. He has also advised the U.S. government in trade negotiations with China, the European

Community, Japan, Korea, Taiwan and other nations, as well as in World Trade Organization (WTO) negotiations and has advised numerous national trade associations and corporations on myriad legal and political issues.

With an AV Preeminent Rating by Martindale Hubbell, Skip has been ranked among the best lawyers practicing today in *Super Lawyers*, *Chambers USA*, *Chambers Global*, *The Legal 500 US*, *The Best Lawyers in America*®, the *International Who's Who in Trade & Customs Lawyers*, *Lawdragon 500's* "Leading Lawyers in America," and in the Legal Media Group's *Expert Guide to the World's Leading Lawyers*. He is a lifetime member of the Worldwide Registry of Executives, Professionals and Entrepreneurs. Moreover, as past chairman of the International Trade practice, Skip's team received a Tier 1 ranking in the "International Trade and Finance Law–National" and "International Trade and Finance Law–D.C." categories in the 2011 "Best Law Firms" study published by *U.S. News* and *Best Lawyers*.

Prior to joining Kelley Drye in 1976, Skip worked for President Ford as general counsel of the White House Council on International Economic Policy. In that capacity, he worked on a wide range of international economic issues, including trade, finance, energy and agriculture. In 1973 and 1974, Skip served as an assistant to the president of Overseas Private Investment Corporation, an agency of the U.S. government that provides political risk insurance to private U.S. corporations that invest in developing countries. From 1970 to 1973, he served as chief legislative assistant to U.S. Senator Richard S. Schweiker (R-PA). He began his legal career as assistant counsel at Bank of America in Los Angeles and as assistant Washington representative in Washington, D.C.

Honors and Awards

Super Lawyers Top 100 Lawyers in Washington, D.C., 2013.

Martindale Hubbell A/V Preeminent Rating.

Ranked as one of the leading practitioners in the International Trade area by *Chambers USA*, *Chambers Global* and *The Legal 500 US*.

The Best Lawyers in America® (Woodward/White, Inc.), International Trade and Finance Law.

Listed as a top attorney in the International Trade area in the *International Who's Who in Trade & Customs Lawyers* and Washington, D.C. *Super Lawyers*.

Listed in "Lawdragon 500: Leading Lawyers in America."

Recognized as a leading international trade lawyer in Legal Media Group's *Expert Guide to the World's Leading Lawyers*.

Lifetime member of the Worldwide Registry of Executives, Professionals and Entrepreneurs.

Professional Activities

Committee to Support U.S. Trade Laws, executive committee

Publications

“The SEC’s Conflict Minerals Rule,” *The Metropolitan Corporate Counsel*, December 2011, co-author.

“Fidel, Chinese Stainless and the Biased Politics of Nickel,” *American Metal Market*, September 2010.

“China’s Policy of Substantially Undervaluing the Renminbi: A Challenge for the International Monetary and Trading System,” *U.S.-China Economic and Security Review Commission (www.uscc.gov), Research and Reports section*, September 2008, co-author.

“Made in China,” *metalmag*, January 30, 2008.

Client Advisories

“The Presidential, Senate and House Elections, Results and Policy Implications,” November 10, 2016.

“SEC Conflict Minerals Rule Upheld in U.S. District Court Decision: Manufacturers Are Urged to Proceed with Developing Their Conflict Minerals Programs,” July 30, 2013.

“Analysis of the 2012 Elections,” November 8, 2012.

“Securities and Exchange Commission (SEC) Approves Final ‘Conflict Mineral Rule,’” August 29, 2012.

“The SEC’s Conflict Minerals Rule,” November 16, 2011.

“Analysis of the 2010 Midterm Elections,” November 4, 2010.

“Circumvention of Antidumping Duty Orders on Chinese Activated Carbon Creates Risk for Importers,” May 15, 2009.

“KDW’s Government Relations Practice Releases an ‘Overview of the Obama Administration and the 111th Congress,’” January 15, 2009.

“Kelley Drye’s Government Relations Practice Releases ‘2008 Election Overview,’” November 7, 2008.

Speaking Engagements

“Trade Remedies Demystified: What Manufacturers Facing Unfair Trade Can Do,” A CPA Issues Forum Webinar, November 15, 2012.

“What Do We Need to Do on Trade?” Second Annual Conference on the Renaissance of American Manufacturing, Washington D.C., March 27, 2012.

“Trade Challenges for Specialty Metals Producers,” Stainless & Specialty Metals Conference, Pittsburgh, PA, May 24, 2010.

“Stainless Supply Outlook,” American Metal Market’s Stainless & Its Alloys Conference, Pittsburgh, PA, April 14, 2008.

American Metal Market’s 3rd Annual China Summit, September 2007.



National Tooling and Machining Association, June 2007.

American Metal Market's Stainless Steel Conference, Pittsburgh, PA, April 2, 2007.

Cato Institute's Center for Trade Policy Studies Event, April 1, 2007.