



**AMERICAN**  

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**COPPER COUNCIL**

SPRING MEETING 2023











MEMBER

AMERICAN  
COPPER COUNCIL



**Ar**  
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Director, Product Development  
Group  
**rk Allen**  
Procurement Manager  
Net Wire Company, Inc.  
Lafayette, Indiana

**Jose Aleman**  
Trader  
Mitsubishi International Corp

**Brian Ahern**  
Senior Vice President  
The Gerald Group  
Stamford, Connecticut

**Jackie Agoglia**  
Glencore Ltd.  
New York, New York

**Mark Abdelnour**  
Vice President  
Morgan Stanley  
New York, New York  
**SPEAKER**

**Jon Connerford**  
Marketing Consultant  
Escott  
**Allison Coons**  
Sr Account Executive  
Imperial Group  
Chicago, Illinois  
**MEMBER**

**Mario Casciano**  
CEO  
PGS  
Montreal, Louisiana

**Chris Caldwell**  
VP-Finance, Metals & Procurement  
Southwire  
Pinebluffs, Georgia

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CEO  
Old Bridge Chemicals  
Old Bridge, New Jersey

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Chief Operating Officer  
Metro International  
Trade Services LLC  
Allen Park, Michigan  
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Director of Sales  
Crestline  
**Logan B...**  
Commodity Analyst  
Hedging, LLC  
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Vice President  
Revere Copper Products, Inc.

**Jack Craig**  
President/CEO  
Craig Wire Products, LLC  
Douglas, Georgia

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V.P., Metals  
Marex Capital Markets, Inc.

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Trader  
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**John Connor**  
President  
SAI Industrial LLC  
**SPEAKER**

**Michael Frasco**  
Metals  
**Eric Foster**  
Vice President of Supply Chain  
Bar Impact Wire  
**Kelly Fairchild**  
Director of Business Development  
Venture Metals &...

**Frederic Fafard**  
Director, Sales & Marketing  
Nexxus Canada  
**Michael Finster**  
President  
Premier Metal Services LLC  
Chapel Hill, NC

**John Connor**  
President  
SAI Industrial LLC  
**SPEAKER**

**Ben Conner**  
Commodity Analyst  
**Rick Conwell**  
Commodity Analyst  
**Jim Conwell**  
Commodity Analyst  
**Stew...**  
Commodity Analyst  
**Denise...**  
Commodity Analyst  
**Michael...**  
Commodity Analyst  
**Dev...**  
Commodity Analyst  
**MEMBER**

**John Connor**  
President  
SAI Industrial LLC  
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President  
SAI Industrial LLC  
**SPEAKER**









































**SPRING**  
MEETING

# **GOLF TOURNAMENT**

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Titleist  
#1 ball in golf.

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#1 ball in golf.

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#1 ball in golf.

Callaway

Callaway

Callaway

Callaway

CHROME  
SOFT

CHROME  
SOFT

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SOFT

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SOFT

PRO V1

PRO V1

PRO

Southwire













































































*American Copper Council  
Spring Meeting 2023  
Palm Springs, CA  
March 8 – 10, 2023*

# *Golf Tournament*

*Sponsored by:*



**Southwire<sup>®</sup>**



# Golf Tournament Winners



## First Place Team

with 61

Scott Tauben	Kevin Teft
Matt Hutchison	Keith Gwozdz
Joe Cerda	

## Second Place Team

with 67

Pat Dooley	Lizzy Dombrowski
Derick Hutchins	Rob Leda

## Third Place Team

with 71

Chris Skidmore	Chris Lewon
Josh Pankratz	Michael Eisner

**Men Long Drive #1:** Logan Davis

**Women Long Drive #7:** Kelly Fairchild

**Closest to Pin #8:** Keith Gwozdz

**Closest to Pin #17:** Chris Skidmore









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# **PICKLEBALL TOURNAMENT**

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# **WELCOME RECEPTION**

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**SDI LAFARGA**  
**COPPERWORKS™**

























**Caution!** MOVING PARTS!









Jimmy Provenza  
Director of Supplier Relations  
Carlisle Interconnect  
Technologies  
Saint Augustine, Florida  
**MEMBER**



















American Copper Council  
Spring Meeting 2023  
Palm Springs, CA  
March 8 - 10, 2023

Welcome Reception

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Colby Wilson  
Regional Sales Manager  
Member  
**MEMBER**

Chris Lorenz  
Senior Field Manager  
Member  
**MEMBER**

Josh Pankratz  
Account Executive  
Community & Engagement  
Marketing, LLC (C2E)  
Member  
**MEMBER**

in Copper Country  
a working event  
in Marquette, MI  
on 11/14/2013

**Reception**  
and Bar

**LAFARGA**





Name Tag (partially obscured)

Bryan Slagle  
Director of Operations  
Western Fish Authority  
Trout Division  
MEMBER

Julie Meyers  
Area Sales/Service Programs  
Marketing  
Outreach  
and Public Affairs  
BOARD MEMBER  
MEMBER





Michael Eisner  
President  
Premier Metal Services, LLC  
Chagrin Falls, Ohio  
**MEMBER**

Karen B. Strelitz  
Executive Vice President  
California Metal-X  
Los Angeles, California  
**MEMBER**













...vis  
...Manager  
...diana  
...CHD  
...OR

Marc Spellman  
CEO  
Imperial Group  
...  
MEMBER

Allison Coons  
...  
Imperial Group  
...  
MEMBER

















**Chad Frederick**  
Copper & Brass Sales Manager  
OmniSource  
Fort Wayne, Indiana  
**MEMBER**













Cooper Kunzel  
Production Manufacturing  
Lake Cable LLC  
Memberville, Illinois  
**MEMBER**  
FIRST TIME  
ATTENDEE

Julio Perez  
Purchasing Manager  
Lake Cable LLC  
Memberville, Illinois  
**MEMBER**

Juan Sanchez  
Director Customer Technical  
Marketing  
Freeport McManan  
El Paso, Texas  
**MEMBER**

















Henry Proctor  
Vice President  
Sales & Marketing  
ALTA  
henry.proctor@alta.com

Steve Lyons  
Vice President  
Sales & Marketing  
ALTA  
steve.lyons@alta.com











American Copper Council  
Spring Meeting 2023  
Palm Springs, CA  
March 8 - 10, 2023

## Welcome Reception

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# **PRESENTATIONS**

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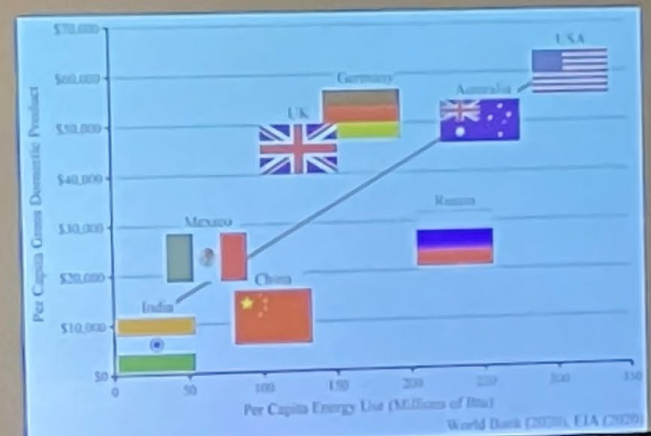


PATTI POPPE  
Chief Executive Officer | PG&E

ELECTRIFY



## Energy: Driver of Global Prosperity






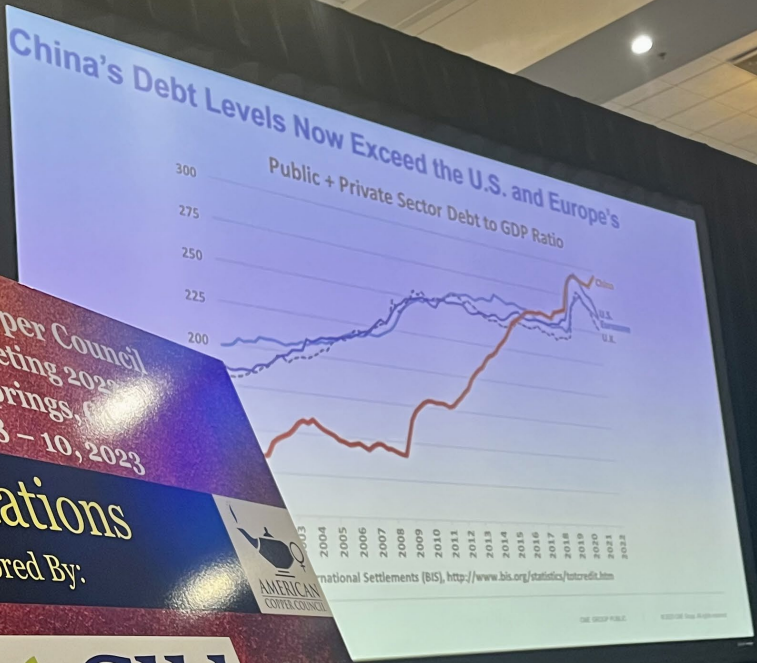
American Copper Council  
 Spring Meeting 2023  
 Palm Springs, CA  
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**Presentations**

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Commodity & Ingredient Hedging







# China's High Yield Bond Market H Importance for Copper

Markit iBoxx USD  
Total Ret

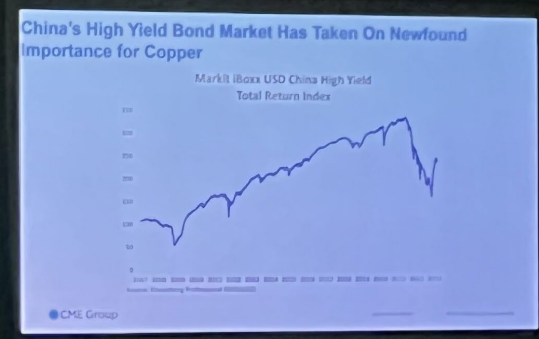


CME Group





Speaker presenting at a podium on stage.





## Copper: Market Update

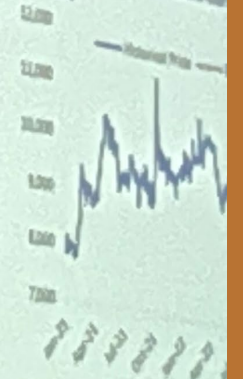
Base metal prices continue to exhibit choppy moves, with macro drivers and risk sentiment remaining firmly in the driver's seat. A premature rally in base metals in January saw copper prices rallying over 10% (nearing our full case forecast) ahead of Lunar New Year. Since then, copper prices have stayed relatively rangebound between \$2.00 and \$2.20.

Copper's move higher at the start of the year had been led by the positive demand implications of China reopening coupled with USD weakness. However, given the lack of evidence of a pick-up in China's demand, prices eased slightly before briefly rallying again mid Feb and again early March on price spikes higher have quickly been followed by price consolidating lower as US Fed hike expectations drive USD strength.

This year, three key themes remain at play:

1. **China:** How soon demand recovers and the fiscal stimulus takes hold
2. **Macro landscape:** This could turn more challenging for base metals, with monetary policy tightening raising recessionary fears over the trade-off between inflation and growth
3. **Supply growth expectations:** Whether supply disruptions will outweigh the combination of greenfield projects coming online, ramp-ups and expansion at current mines

Historical Copper Price, Forward Case (USD/MT)



Copper is moving in line with USDC











**SPRING**  
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# **PALM SPRINGS WINDMILL TOUR**

[www.americancopper.org](http://www.americancopper.org)

















































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# RECEPTION & BANQUET

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Reception & Dinner Banquet

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COPPER JUNCTION

David Schilling  
PRESIDENT  
MEMBER

Jeff Kim  
MEMBER

MEMBER

MEMBER